

**VEHICLE DESCRIPTION**

# BLACK LABEL

2020 BLACK LABEL AWD  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
INFINITE BLACK  
INTERIOR  
JET BLK/CHSTNUT VENETIAN LT

LB **L03946**

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

EXTERIOR	INTERIOR	FUNCTIONAL	SAFETY/SECURITY
<ul style="list-style-type: none"> <li>DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>GRILLE - SATIN ALUMINUM</li> <li>HANDS-FREE LIFTGATE</li> <li>HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING</li> <li>LED FOG LAMPS</li> <li>LED TAILLAMPS</li> <li>LINCOLN APPROACH/FAREWELL ELEMENTS</li> <li>PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS</li> </ul>	<ul style="list-style-type: none"> <li>ALCANTARA HEADLINER</li> <li>DUAL-ZONE CLIMATE CONTROL</li> <li>EMBROIDERED BLACK LABEL INSIGNIA</li> <li>POWER TILT/TELESCOPE STEERING COLUMN</li> <li>PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li> <li>SEATS - REAR HEATED</li> <li>SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>SEATS-VENETIAN LEATHER</li> <li>UPGRADED FLOORMATS</li> </ul>	<ul style="list-style-type: none"> <li>360 DEGREE CAMERA</li> <li>ACTIVE PARK ASSIST</li> <li>ADAPTIVE CRUISE CONTROL W/STOP-AND-GO &amp; LANE CNTRG</li> <li>ADAPTIVE SUSPENSION</li> <li>LANE-KEEPING SYSTEM</li> <li>LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY</li> <li>RAIN-SENSING WIPERS</li> <li>REMOTE START</li> <li>REVEL® ULTIMA W/19-SPKRS</li> <li>SECURICODE™ KEYLESS KEYPAD</li> <li>SYNC3® W/ VOICE ACT NAV</li> <li>WIRELESS CHARGING PAD</li> </ul>	<ul style="list-style-type: none"> <li>ADVANCETRAC WITH RSC</li> <li>AIRBAGS-DUAL-STAGE FRONT</li> <li>AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>BLIND SPOT DETECTION W/CTA</li> <li>PERIMETER ALARM</li> <li>PERSONAL SAFETY SYSTEM™</li> <li>PRE-COLLISION ASSIST W/AEB</li> <li>SOS POST CRASH SYSTEM</li> <li>TIRE PRESSURE MONITOR SYS</li> </ul>

**INCLUDED ON THIS VEHICLE (MSRP)**

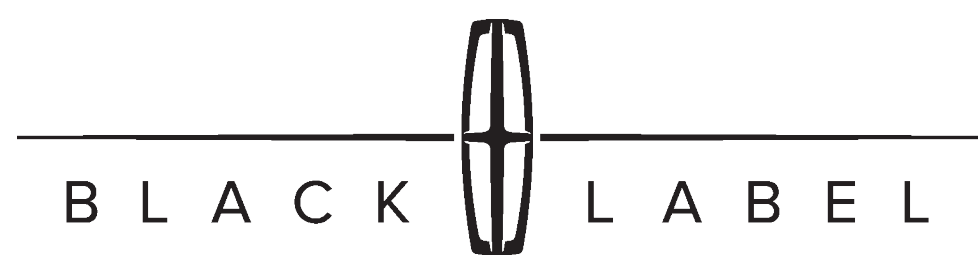
EQUIPMENT GROUP 800A BLK LBL	(MSRP)
•LINCOLN CO-PILOT360 PLUS	
•LINCOLN NAUTILUS TECH PKG	
•ENHANCED ACTIVE PARK ASSIST	
•360-DEGREE CAMERA	
•ACC W/LANE CENTERING	


OPTIONAL EQUIPMENT/OTHER	(MSRP)
BLACK LABEL THOROUGHbred	NO CHARGE
.VENETIAN LEATHER SEATS	
.JET BLACK	
CARGO UTILITY PACKAGE	365.00
.REAR CARGO MGMT SYSTEM	
.CARGO COMPARTMENT W/REV MAT	
.CARGO AREA COVER	
50 STATE EMISSIONS	NO CHARGE
ROOF RACK SIDE RAILS-SATIN	195.00
FRONT LICENSE PLATE BRACKET	NO CHARGE

**PRICE INFORMATION**

BASE PRICE	\$63,800.00
TOTAL OPTIONS/OTHER	560.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>64,360.00</b>
DESTINATION & DELIVERY	995.00
<b>BLACK LABEL MEMBER PRIVILEGES</b>	<b>NO CHARGE</b>
4 year/50,000 Mile Premium Maintenance Plan Remote New Vehicle Delivery Remote service pickup and re-delivery (50 Mile Radius) Anytime car wash Travel Collection Lincoln Access Rewards (70,000 Welcome Points)	

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



RAMP ONE	RA37	RAIL	ITEM #: 63-L522 O/T 2	<b>TOTAL MSRP \$65,355.00</b>  LINCOLN AUTOMOTIVE FINANCIAL SERVICES Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafcs.com">www.lincolnafcs.com</a> .
RAMP TWO				
This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.				KK181 N RD 2X 015 000086 10 18 19

**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

**21** MPG

combined city/hwy

**19** city

**26** highway

**4.8** gallons per 100 miles

Small SUVs range from 18 to 120 MPG. The best vehicle rates 136 MPGe.

**You spend \$2,250**

more in fuel costs over 5 years compared to the average new vehicle.

**Annual fuel cost \$1,950**

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)

**4**

1 10 Best

**Smog Rating** (tailpipe only)

**5**


1 10 Best

This vehicle emits 417 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**

Calculate personalized estimates and compare vehicles



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score ★★★★★**

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	★★★★★
<b>Side Crash</b>	Front seat Rear seat	★★★★★
<b>Rollover</b>		★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Based on the risk of injury in a side impact.

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**

Your Dashboard of Services & Features



Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related features functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LLBL03946 TO 59173

Msg & Data rates may apply. Text HELP for help



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